



# BUSINESS SYMPOSIUM

June 27 – 29, 2023

Hilton Downtown  
Cleveland, OH



Co-hosted by:



# SPONSORSHIP

## BENEFITS & OPPORTUNITIES

	EMERALD SPONSOR	SPOTLIGHT SPONSOR	SIGNATURE SPONSOR	SUPPORT SPONSOR
Complimentary Registrations	3	2	1	0
10-Minute Speaking Spotlight	✓	✓	○	○
Vendor Showcase Table - Priority Location	✓	✓	✓	○
Recognition/Marketing Opportunities	✓	✓	✓	✓
Social Media Blasts	✓	○	○	○
Sponsorship Opportunities (Choose one or more)	<p>Signature Social at Rock n' Roll Hall of Fame</p> <p>Signature Social Refreshments with Branded Cocktail</p> <p>Signature Social Entertainment at Rock n' Roll Hall of Fame</p>	<p>Keynote Speaker</p> <p>Vendor Tabletop Showcase</p> <p>Pre-Conference Sessions</p>	<p>Symposium Breakfast</p> <p>Symposium Lunch</p> <p>Symposium Breaks</p> <p>Branded Hotel Key</p> <p>Mobile App</p> <p>WiFi</p>	<p>Pre-Conference Lunch</p> <p>Registration</p> <p>Member Breakfast</p> <p>Shuttles</p> <p>Symposium Raffles</p>
Cost per Sponsorship Opportunity	\$10,000	\$7,500	\$5,000	\$3,000

## THE STATS

### FROM THE 2022 BUSINESS SYMPOSIUM

**125+**  
ATTENDEES

**30+**  
VENDORS

**35+**  
INDATEL MEMBER  
DECISION-MAKERS

*"Unlike other symposiums, where you have to go through a lot of people who don't make the decisions, here [at INDATEL's Business Symposium] you meet the decision-makers."*

- Kelly Dyer, VP of Strategic Business, Electricom

Contact INDATEL's Martha Edin to reserve your sponsorship today! | [Martha.Edin@INDATEL.com](mailto:Martha.Edin@INDATEL.com) • 816-888-8304

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