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BUSINESS SYMPOSIUM

June 27 - 29, 2023

Hilton Downtown
Cleveland, OH



Co-hosted by:

KEYNOTE PRESENTER & SYMPOSIUM SCHEDULE



Keynote Presenter, Ajit Pai

and market-based incentives for investment in broadband deployment.

Ajit's distinguished career at the FCC includes two leadership roles following presidential appointments. He was appointed commissioner by President Barack Obama in 2012, designated chairman by President Donald Trump in 2017, and twice confirmed by the US Senate. While at the helm of the FCC, Ajit had a transformative impact on the future of US technology and communications policy, implementing major initiatives to help close the digital divide; advance US leadership in 5G and other wireless technologies; promote innovation; protect consumers, public safety, and

national security; and make the agency itself more open, transparent, and data-driven.

Earlier in his career, Ajit served in various public-sector positions in the FCC's Office of General Counsel, the US Department of Justice, the US Senate Judiciary Committee, and the US District Court for the Eastern District of Louisiana. He also worked as a partner at Jenner & Block and associate general counsel at Verizon Communications.

Ajit graduated with honors from Harvard University, where he received a bachelor's degree, and from the University of Chicago Law School, where he received a law degree and was an editor on the University of Chicago Law Review.

Ajit Pai, a former chairman of the Federal Communications Commission (FCC), is a partner at Searchlight Capital Partners, a global investment firm, where he focuses on investments in the telecommunications, media, and technology sectors. Concurrently, he is a nonresident fellow at the American Enterprise Institute, where he addresses issues pertaining to technology and innovation, communications policy,

Tuesday, June 27 *Hope Ballroom is on the third level of Hilton Cleveland Downtown.*

Time	Event	Location
8:00 AM - 5:00 PM	Registration Desk hosted by ekinops	Hope Ballroom Foyer
8:00 AM - 5:00 PM	Vendor Showcase Setup	Hope Ballroom ABCD
10:00 AM - 10:30 AM	Technical Roundtable	Hope Ballroom E
10:30 AM - 12:00 PM	The Future State of Automation: Efficiency and Affordability	Hope Ballroom E
12:00 PM - 1:00 PM	Lunch hosted by JSI	Hope Ballroom ABCD
1:30 PM - 3:00 PM	Sales & Marketing Summit	Hope Ballroom E
5:00 PM - 7:00 PM	Vendor Showcase & Networking Reception hosted by LB Networks	Hope Ballroom ABCD

Wednesday, June 28

Time	Event	Location
6:45 AM - 5:00 PM	Registration Desk hosted by ekinops	Hope Foyer
7:00 AM - 8:00 AM	Symposium Breakfast hosted by Corero	Hope Ballroom ABCD

Schedule continued on inside back cover.

SYMPOSIUM SCHEDULE

7:00 AM - 8:00 AM	Vendor Showcase hosted by LB Networks	Hope Ballroom ABCD
8:00 AM - 8:10 AM	INDATEL Business Symposium – Opening Remarks <i>Mel Wagner, Jr., CEO, INDATEL Services</i>	Hope Ballroom E
8:10 AM - 8:20 AM	Welcome to Cleveland <i>Ryan Bailey, CEO, CNI-IFN & HoosierNet</i>	Hope Ballroom E
8:20 AM-9:20 AM	Cracking the Code in Partnering with Tribal Organizations <i>Dave Ackerman, President, YSMA</i>	Hope Ballroom E
9:20 AM-10:20 AM	Moving from Emergency Mode into the New Normal <i>Ken Barnhart, President, High-Ground Cyber</i>	Hope Ballroom E
10:20 AM-10:40 AM	Morning Break hosted by Alliance Corporation	Hope Ballroom ABCD
10:20 AM-10:40 AM	Vendor Showcase hosted by LB Networks	Hope Ballroom ABCD
10:40 AM-10:50 AM	Spotlight Sponsor: Connectbase	Hope Ballroom ABCD
10:50 AM-11:35 AM	Succession Planning – Are You and Your Company Ready?	Hope Ballroom E
11:35 AM-11:45 AM	Spotlight Sponsor: LB Networks	Hope Ballroom E
11:45 AM-1:15 PM	Vendor Showcase hosted by LB Networks	Hope Ballroom ABCD
11:45 AM-1:15 PM	Lunch hosted by Ciena	Hope Ballroom ABCD
1:15 PM-1:25 PM	Spotlight Sponsor Keynote Speaker <i>Doug Smidl, VP-North American Sales, Accedian</i>	Hope Ballroom E
1:25 PM-2:25 PM	Keynote Speaker presented by Accedian Networks Rural FCC Policy and Impacts of Private Equity	Hope Ballroom E
2:25 PM-3:25 PM	Network Transformation and Modernization for Government Business	Hope Ballroom E
3:25 PM-3:45 PM	Afternoon Break hosted by Alliance Corporation	Hope Ballroom ABCD
3:45 PM-4:45 PM	Middle-Mile Funding & Deployment Best Practices Panel	Hope Ballroom E
4:45 PM-4:55 PM	Closing Remarks <i>Shiloh Vance, Director-Marketing & Member Relations, INDATEL Services</i>	Hope Ballroom E
5:50 PM-6:30 PM	Transportation sponsored by OSI Hardware departs Hilton Cleveland Downtown	Shuttles depart from Ontario St. entrance.
6:00-9:30 PM	Signature Social at Rock & Roll Hall of Fame Sponsored by Connectbase, Entertainment by High Energy	Rock & Roll Hall of Fame
8:00 PM-9:30 PM	Transportation sponsored by OSI Hardware departs from Rock & Roll Hall of Fame	Rock & Roll Hall of Fame

Thursday, June 29

Time	Event	Location
7:30 AM - 8:30 AM	Members-only Breakfast	Hope Ballroom ABCD
8:30 AM - 10:30 AM	Members-only Annual Meeting	Hope Ballroom E
11:00 AM - 1:00 PM	Invitation-only Board of Managers Luncheon Meeting	Hope Ballroom E